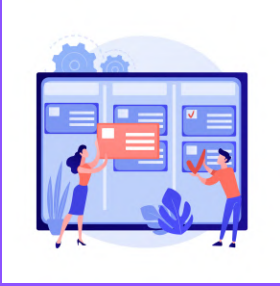


# Method 5 Collaboration



## Developing Collaborative Skills

 <p><b>Complexity</b></p>	 <p><b>Target group</b></p>	 <p><b>Pax number</b></p>	 <p><b>Activity duration</b></p>
<p><b>Medium</b></p>	<p><b>Young people</b></p>	<p><b>Individually or in groups</b></p>	<p><b>Apx. 40-60 min</b></p>



## Description

- First, work alone
- Complete the table below creating a list of possible collaborations. 10 minutes
- Continue working with the template selecting them as potential or not collaborations 10 minutes

Companies and organizations to partner with	1		2		3	
	Y	N	Y	N	Y	N

### Indications on how to fill out the table above

1. List companies and organizations, you think might be interesting to associate with.
2. Examine the organizations on your list. Do they:
  1. Offer services that could enhance what you currently provide to your clients? (Y/N)
  2. Have a mission and vision compatible with yours? (Y/N)
  3. Stand to benefit from a partnership with you (would your services be a good supplement to theirs)? (Y/N)

### Some hints and definitions:

#### Potential Partners

Circle the organizations that meet all three criteria and create for them a Case for Partnership. This document has ideas such as: better serving clients through working together or

expanded visibility to donors due to association with your organization.

### **Potential Minor Partners**

For the organizations that didn't meet one or more criteria, you should still think about a less intense form of partnership.

### **Strategic Alliances**

You should also consider developing strategic alliances with corporations and businesses that either work with some of the



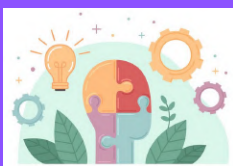
## **Objectives**

- To help participants recognise possible collaborations
- To help participants study each collaboration trying to find strengths and weaknesses



## **Needed materials**

- None



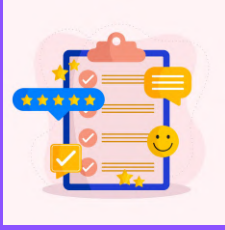
## **Competences**

- The participants are going to get acquainted with their own collaborative skills and perhaps at the end establish the best possible alliances for a project.



## **Varieties for the method**

The method is flexible enough to allow multiple variations in accordance with the background of the participants.



## Debriefing and evaluation

Informally, the group shares their ideas to establish general conclusions.



## Tips for facilitator

It is highly recommended for the facilitator(-s) to go through the whole process first in advance in order to find out what to expect out of it.



## Extra info

Better off-line if possible in order to smooth the discussion among participants as not any on-line facility is essential for the development of the activity.



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